



IN ASSOCIATION WITH



IN-HOUSE COUNSEL PARTNER



17TH MAY 2019 | LE MERIDIEN, NEW DELHI

THANK YOU SPEAKERS, DELEGATES & PARTNERS

PRINCIPAL PARTNER



AZB & PARTNERS
ADVOCATES & SOLICITORS

INDUSTRY SOLUTIONS PARTNER



SAIKRISHNA & ASSOCIATES
ADVOCATES

KNOWLEDGE PARTNER

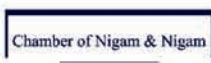
Deloitte.

GOLD PARTNER



Dhir & Dhir
Advocates & Solicitors

SILVER PARTNERS



ARBITRATION PARTNER



LAW SENATE
ARBITRATION LAW FIRM

NETWORKING PARTNER



TECHNOLOGY SOLUTIONS PARTNER



LEGAL RESEARCH SOLUTIONS PARTNER



KIT PARTNER



FRATERNITY PARTNER



www.rcls.in

OFFICIAL MESSAGE FROM ACC



Veta T. Richardson
President & CEO,
Association of Corporate Counsel

Congratulations to **Lex Witness** on **The 8th Annual Real Estate & Construction Legal Summit 2019** scheduled to be on **17th May 2019, Le Meridien, New Delhi**.

It is a great honor for the **Association of Corporate Counsel (ACC)** to collaborate and share content with Lex Witness. ACC is a global association that promotes the professional interests of in-house lawyers, with 45,000 members in 85 countries, including throughout India. We support the global corporate counsel community by providing research, educational programming, advocacy, and networking opportunities.

Real estate law is something that affects all businesses, and thus nearly all corporate counsel. This topic is important in India, especially in light of recent commercial real estate booms. The real estate industry – in India and elsewhere – also has its shares of disruptors, as co-working and even co-living spaces become commonplace. In-house lawyers who handle real estate law and who are interested in collaborating with peers who hold similar responsibilities should know that they can turn to ACC and our Real Estate Law Network. Our resources on this topic complement the information from **Lex Witness** provided at this legal summit.

We look forward to continued engagement with **Lex Witness** readers – whether on the topic of real estate law, data privacy, law department management, or any of the other disciplines on the mind of in-house lawyers today. We are proud to support Indian in-house counsel in every way we can, and we look forward to a fruitful partnership.

Veta T. Richardson
President & CEO,
Association of Corporate Counsel

The 8th Annual Real Estate & Construction Legal Summit 2019: Is India Ready for A Facelift?

Lex Witness – India’s 1st Magazine on Legal & Corporate Affairs successfully completed its 8th Annual Real Estate & Construction Legal Summit 2019 on 17th May 2019 at Le Meridien, New Delhi. With over 30 industry veterans as Speakers and 100 delegates from Real Estate & Construction Fraternity, the summit proved out to be a commendable knowledge base for the industry.

AN ALL-NEW INDIAN REAL ESTATE FACIA

Real estate sector in India is expected to reach a market size of US\$ 1 trillion by 2030 from US\$ 120 billion in 2017 and contribute 13 percent of the country’s GDP by 2025. Retail, hospitality and commercial real estate are also growing significantly, providing the much-needed infrastructure for India’s growing needs.

Sectors such as IT and ITes, retail, consulting and e-commerce have registered high demand for office space in recent times. Commercial office stock in India is expected to cross 600 million square feet by 2018 end while office space leasing in the top eight cities is expected to cross 100 million square feet during 2018-20.

Gross office absorption in top Indian cities has increased 26 percent year-on-year to 36.4 million square feet between Jan-Sep 2018. Co-working space across the top seven cities has increased sharply in 2018 (up to September), reaching 3.44 million square feet, compared to 1.11 million square feet for the same period in 2017.

THE INVESTMENT INKS

The Indian real estate sector has witnessed high growth in recent times with the rise in demand for office as well as residential spaces. Private Equity and Venture Capital investments in the sector have reached US\$ 4.1 billion between Jan-Nov 2018. Institutional investments in India’s real

estate are expected to reach US\$ 5.5 billion for 2018, the highest in a decade.

Source – *The Indian Brand Equity Foundation, 2019*

THE ROARING REAL ESTATE SCENARIO

It’s been 2 years now and the nation has undoubtedly gotten together to ensure a transparent, committed and sincere sector to poise forth with. RERA started with a trumpet and has possible been able to achieve some bits as of now. Amongst many other concerns is the lack of unison when it comes to states implementing the Act compared to the nation as a whole.

Additionally, while the sector has been gripped with cash crunches and distressed assets, there has also been a splurge of action on the funding, alternative investments, REITs and many other models that have been able to bring back a good investment sentiment in the sector.

Technology has also marked its own benchmark where AI, AR and other automation processes are being perused to bring out the best possible sales models with lesser human time being used. So whether it is the Block Chain technology or any other piece, the sector has its tech checks in place to move forth as much.

While, on one hand there remains a very negative and discouraging tone due to the struggles the sector would have gone

through, another segment of the market is all geared up to unleash the best out of the promising times to come.

It was in this context, the summit proved to be an interesting mix of legal, regulatory and compliance tropical issues, with focus on following sessions:

India’s Real Estate 3.0 – Nazar Nahn Nazariye Ki Baat?

The Fanatic Funding Et Investment Cries – Ache Din Ayenge?

Dispute Resolution – Behas Se Samjhaute Tak!

The Regulatory Menace – Apna Time Ayega :)

The RERA Report Card – Pass Ya Fail?

KEY NOTE SESSION – INDIA’S REAL ESTATE 3.0 – NAZAR NAHN NAZARIYE KI BAAT?



Gaurav Pandey, Business Head - North Zone, Godrej Properties – MODERATOR

Deben Moza, Executive Director - Head of Project Management Services, Knight Frank (India)

Hardeep Sachdeva, Senior Partner, AZB & Partners

Jogy P Thomas, CEO, Kore Communities

Sudhir Goenka, CFO & CS, Hero Homes

FOCUSSED PRESENTATION BY SUMIT MAKHIJA, PARTNER – FORENSIC, FINANCIAL ADVISORY, DELOITTE INDIA



THE FANATIC FUNDING & INVESTMENT CRIES – ACHE DIN AYENGE?



Sudhir Goenka, CFO & CS, Hero Homes – **MODERATOR**

Atul Banshal, CFO, Experion Developers

Ram Kolli, Head - Developer Finance, Fullerton India

Ravi Bhasin, Partner, AZB & Partners

Vikas Wadhawan, Group CFO, PropTiger.com, Housing.com & Makaan.com

DISPUTE RESOLUTION – BEHAS SE SAMJHAUTE TAKI!



G. Madhusudhana, Senior Vice President - Shared Services, RMZ Corp – **MODERATOR**

K.P.S Kohli, Partner, Dhir & Dhir Associates

Niraj Singh, Partner, RNS Associates

Nishant Nigam, Head Commercial Litigation and Employment Laws, Chamber of Nigam & Nigam

Pooja Tiku, DGM (Law), IFCI

Pradipta Chowdhury, Legal (Real Estate Affairs), Tata Communications

S. Ravi Shankar, Senior Partner, Law Senate

Sandeep Sangwan, Associate Director - Counsel, CBRE South Asia

THE REGULATORY MENACE – APNA TIME AYEGA :)



Shubha Singh, Company Secretary, Omaxe Limited – **MODERATOR**

Abhishek Awasthi, Partner, AZB & Partners

Amit Bansal, Partner – Forensic, Financial Advisory, Deloitte India

Girish Rawat, Partner, Dhir & Dhir Associates

Sanjay Gulati, Group Vice President Corporate Tax- GST & Litigation, GMR Group

Shweta Girotra, AVP Legal & Company Secretary, PayTM Money

Subodh Prasad Deo, Partner, Saikrishna & Associates

THE RERA REPORT CARD – PASS YA FAIL?

Nimish Gupta, Managing Director - South Asia, RICS – **MODERATOR**

Anjana Bali, Head of Legal, Emaar India

Jagdish P. Agarwal, Head Legal, Adani Enterprises



Nilanjna Guha, Senior Legal Counsel, InterGlobe Hotels

The summit ended with an exciting lucky draw with an Amazon Echo Dot Speaker as the Grand Prize, followed by Philips Bluetooth Speaker and JBL Bluetooth Speaker for 1st and 2nd runner ups.

AND THE WINNERS ARE...



2ND RUNNER UP

Ruhini Dey, Arbitration Lawyer, Law Senate



1ST RUNNER UP

Pinakpani Mahanta, Asst. Manager Legal, Emaar India



GRAND PRIZE WINNER

Sandeep Singh Cheema, GM Strategic Investments, HT Media

A VISUAL OVERVIEW OF THE SUMMIT



AND THAT'S NOT ALL

Lex Witness takes pride in sharing with you the forthcoming summit platforms that you would like to explore participation scopes in.

The 7th Annual Edition of Information Technology Legal Summit,
5th July 2019, Bengaluru, www.itlegalsummit.com

The 6th Annual Edition Banking & Finance Legal Summit,
12th July 2019, Mumbai, www.bfls.in

The 8th Annual Media, Advertising & Entertainment Legal Summit,
10th October 2019, Mumbai, www.maels.in

The 8th Annual Pharma Legal & Compliance Summit,
11th October 2019, Mumbai, www.plcs.co.in

Please feel free to get in touch with us in case of any queries at all;

Neelima Maheshwari
E: Neelima.Maheshwari@WitnessLive.in
M: 08800841600

Bhupinder Kaur
E: Bhupinder@WitnessLive.in
M: 09654155065